

Roth Conference

March 14, 2022



AGRIFY™

Passionately Transforming Cannabis Through Innovation



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Our mission is to become the world's most innovative and vertically integrated solution provider in the cannabis industry, while driving superior quality, consistency, and ROI for our valued customers.



AGRIFY Overview

From cultivation to concentrates, AGRIFY enables customers to achieve superior quality, consistency and ROI.



AGRIFY Cultivation

Key Pain Points in Traditional Cultivation

VFU Performance Enhancements



Unused vertical space in indoor facilities



Designed to be stacked up to 3 units high, with 6 levels of canopy



Incompatible grow equipment requires system integrators, causing project delays and inefficiency



Integrated solution with precise microclimate control over temperature, humidity, lighting, fertigation, and CO2



Inability to optimize facility grow environment for multiple strains



Strain specific cultivation



Poor biosecurity mitigation and limited prevention of crop-wide devastation



Enhanced biosecurity with curtains and internal air movement



High production-related operational costs



Reduced production costs driven by automation from hardware and software

Vertical Farming Unit (VFU) Explainer Video



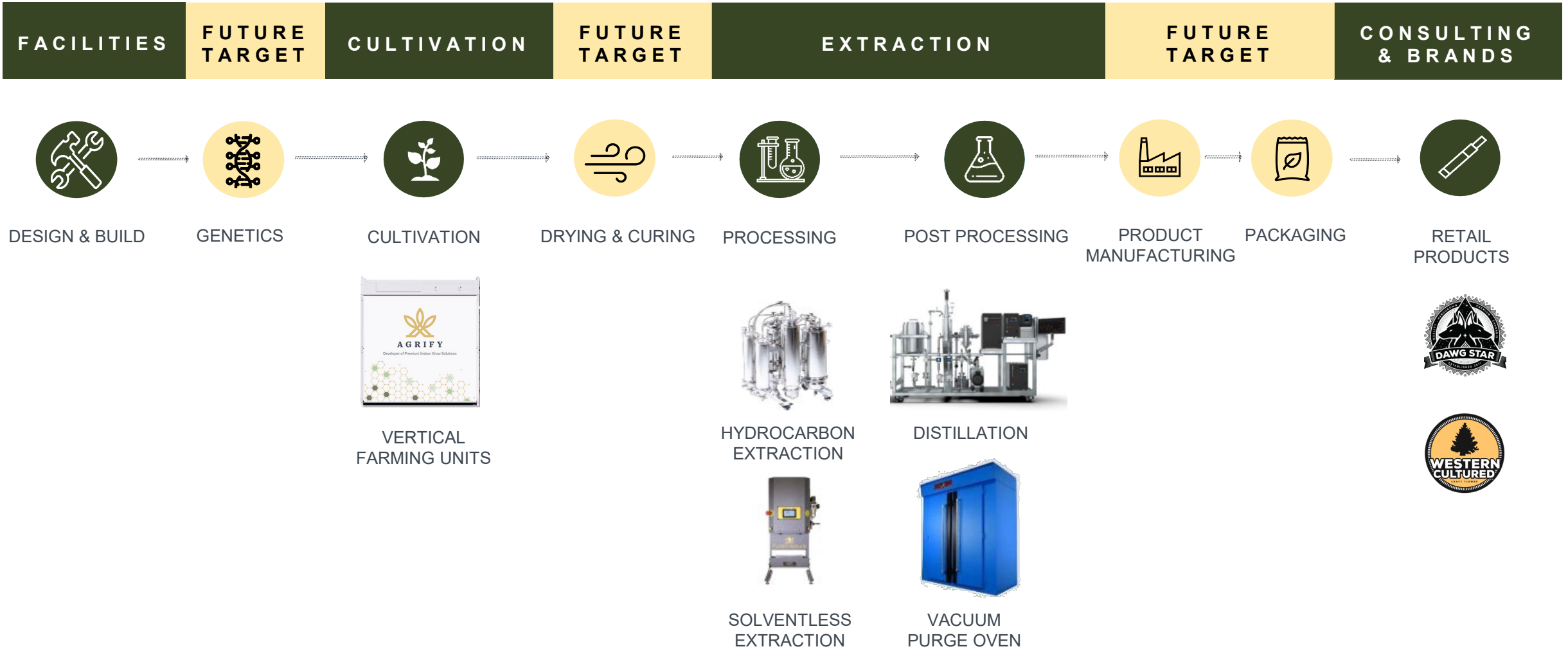
Click the Video or Here to Watch Online

Vertical Farming Units (VFUs)

- Over \$30 million invested in VFU development and improvements
- Each VFU can produce over 35 pounds per year
- Each VFU captures 1.5 million data points per year
- Version 3.7 offers next generation technology upgrades
- Works in tandem with Agrify Insights cultivation software



AGRIFY's Growing Ecosystem



AGRIFY Total Turn-Key (TTK) Solution

Agrify provides customers with the ingredients needed to launch and operate world-class cultivation and extraction facilities, long term.



Access to Capital

Addresses a major pain point especially for new market entrants



Facility Build-Out

Supported by leading cannabis consultants and specialized general contractors



Cultivation and Extraction Solutions

Optimized for the highest levels of consistency, quality, and yield



Ongoing Operational Support

Provided by some of the best and brightest experts and thought leaders in the industry

- **Facility Design and Construction**
 - 16%-18% APR over 24 months
- **Fixed SaaS per VFU per Month**
 - \$200 to \$300 SaaS per VFU per month
- **Success-Based Production Fees**
 - Each VFU produces 35 lbs + per year
 - On average AGRIFY receives \$600 per pound

Total Engagements Impact

8

of TTK DEALS &
NON-TTK DEALS

3,729

TOTAL VFUs
UNDER CONTRACT

130K

POUNDS PER
YEAR

\$76M

ANNUAL
RECURRING
REVENUE

\$822M

TOTAL 10 YEAR
CONTRACTUAL
BACKLOG

Intentionally Cornering the Extraction Industry

PRECISION
EXTRACTION SOLUTIONS

 **Cascade**
Sciences

 **Pure**
Pressure

 **LAB SOCIETY**

 **AGRIFY**
EXTRACTION



**LAB DESIGN
& TRAINING**



**HYDROCARBON
EXTRACTION**



**SOLVENTLESS
EXTRACTION**



**DISTILLATION
& ISOLATION**



**VACUUM
PURGE OVENS**



**ETHANOL
EXTRACTION**



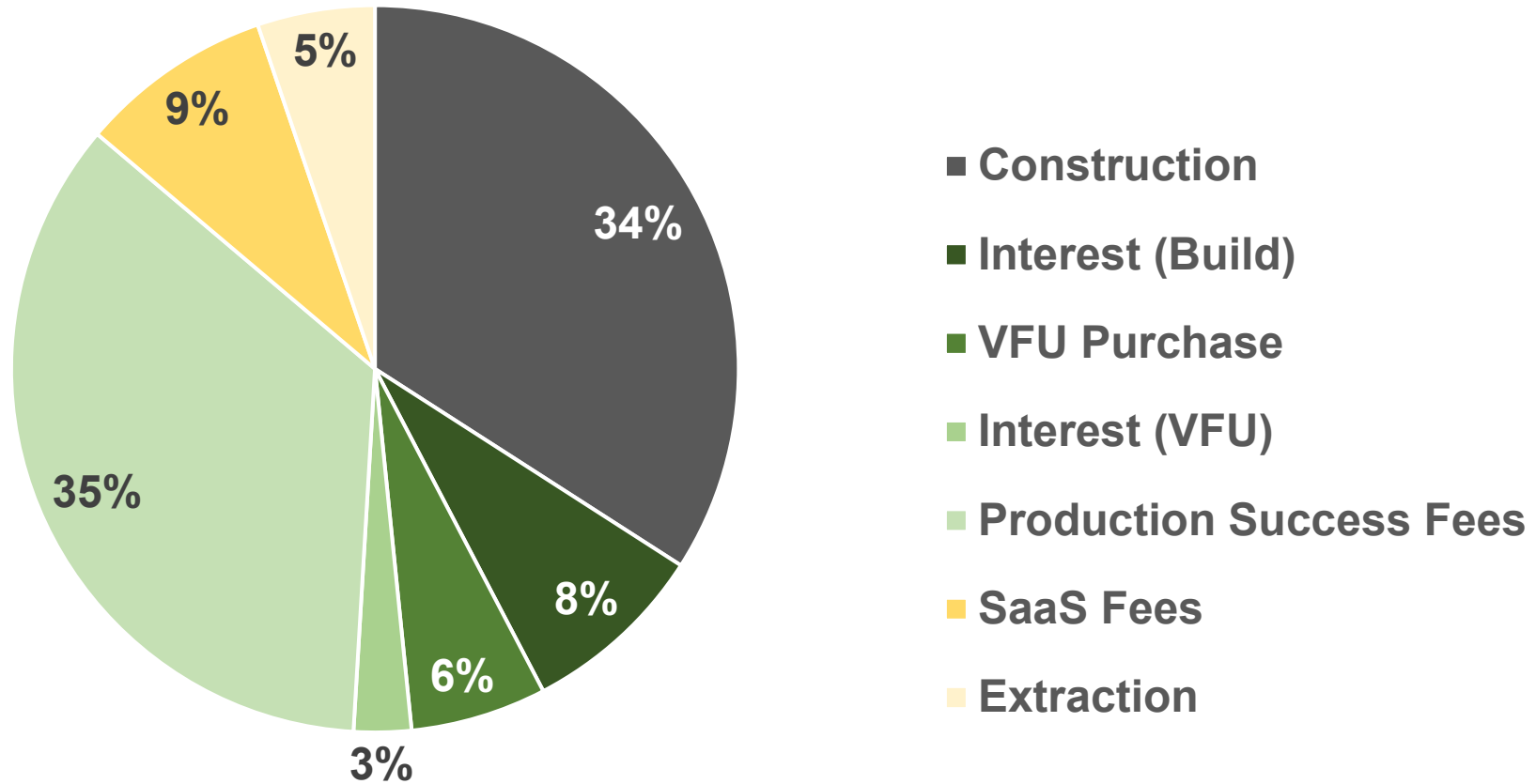
**DATA CAPTURE
& CONTROL**



Why Extraction?

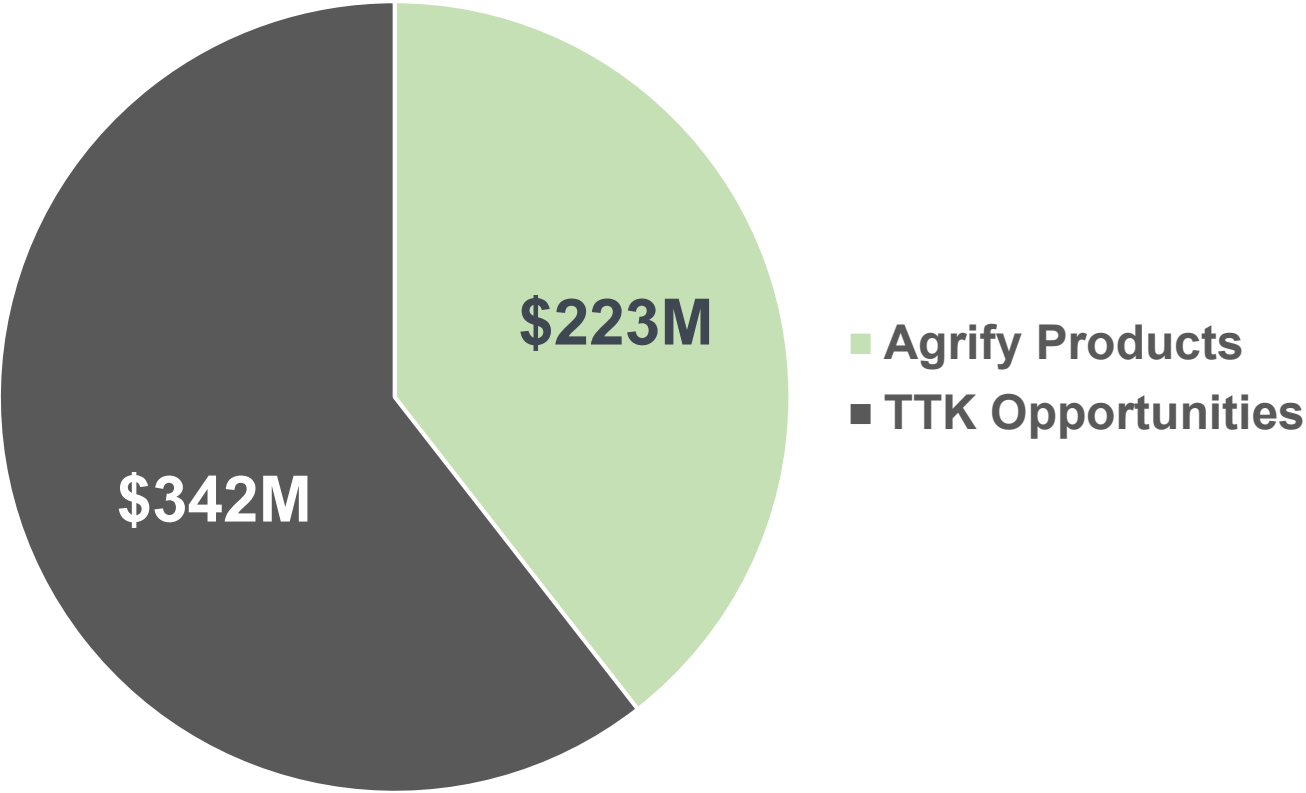
- Changing consumer preferences and increased prevalence of Cannabis 2.0 products
- Superior extraction technology will likely play a critical role in producing high-quality medical and recreational consumer products
- Acquired four of the top brands in the category with 7,000 customers and over \$60 million in annual revenue
- Formed the largest extraction company on the planet
- Strengthened our IP portfolio and product roadmap
- Assembled some of the best and brightest minds in the cannabis industry

Q422: Over \$250M in Record New Bookings



Note: All bookings values are only 3-year values (not the 10 year estimated contractual value)

Currently Over \$500M in Qualified Pipeline



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Thank you for your interest in  **AGRIFY™**

Any Questions

